- Direct drive from 74HC or HCT
- Stacking on 0.3 inches pitch
- Highest quality instrumentation grade switches
- Board space may be saved by eliminating the need for drivers
- Encapsulated in plastic package with internal mu-metal magnetic screen
- 1 Form A, 2 Form A, 1 Form B \& 1 Form C configurations
- Two Pole relay requires the same board area as the single pole type
- Dry and mercury wetted switches available with the same configuration and footprint

- Insulation resistance $>1 \mathbf{0}^{12} \Omega$ for dry Form A devices
- 3 V, 5 V, 12 V or 24 V Coils with optional internal diode
- Additional Build options are available
- Many benefits compared to industry standard relays(see last page)

The Series 101 have very high coil resistances. 5 Volt dry versions may be driven directly from 74 HC or 74 HCT logic without the need for additional drivers.
74 HC logic will drive up to 4 mA at 5 Volts, therefore a coil resistance of 1600 ohms is desirable to avoid running the IC at its maximum rating; 1600 ohms is the coil resistance of the single pole dry Series 101.
The switches in the 2 Form A version are vertically stacked so the relay requires the same board area as the 1 Form A type. A special 1 Form A, 5 Volt version is available with an even higher coil resistance of 3000 ohms. This is particularly suited to applications such as battery powered portable equipment as it requires a coil current of only 1.7 mA . This part, the 101-1-A-5/17 or 17D has the advantage of a lower level of thermal EMF of 3 microvolts or less. Other special parts are also available that may be operated from 3 Volt logic.

Magnetic Interaction


This chart demonstrates the percentage changes in operate voltage due to magnetic interaction depending on the level of magnetic screening offered from the relay package. For more information on magnetic interaction click here.

## Switch Ratings - Dry Switches

| 1 Form A (energize to make) | 1 Form B (energize to break) | 1 Form C (changeover) | 2Form A (energize to make) |
| :---: | :---: | :---: | :---: |
| Up to 1 A switching at 20 W | Up to 1 A switching at 20 W | 0.25 A switching at 3 W | Up to 1 A switching at 20 W |

## Switch Ratings - Mercury Wetted Switches

| $\mathbf{1}$ Form A (energize to make) | 1 Form A (position insensitive) | 2 Form A (energize to make) |
| :---: | :---: | :---: |
| 2 A switching at 50 W | 2 A switching at 50 W | 2 A switching at 50 W |

Dry Reed: Series 101 switch ratings - contact ratings for each switch type

| Switch <br> No | Switch <br> form | Power rating | Max. <br> switch <br> current | Max. <br> carry <br> current | Max. <br> switching <br> volts | Life <br> expectancy <br> ops typical <br> (see Note $\left.{ }^{1}\right)$ | Operate <br> time inc <br> bounce <br> (max) | Release <br> time | Special <br> features |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | A or B | $20 \mathrm{~W}(* 15 \mathrm{~W})$ | 1.0 A | 1.2 A | 200 | $10^{9}$ | 1.0 ms | 0.75 ms | General purpose |
| 2 | A or B | 10 W | 0.5 A | 1.2 A | 200 | $10^{9}$ | 1.0 ms | 0.75 ms | Low level |
| 3 | C | 3 W | 0.25 A | 1.2 A | 200 | $10^{7}$ | 1.25 ms | 1.0 ms | Change over |
| 4 | A | 10 W | 0.5 A | 1.2 A | 400 | $10^{8}$ | 1.0 ms | 0.75 ms | 500 V stand-off |

Switch no. 2 is particularly good for switching low currents and/or voltages. It is the ideal switch for A.T.E. systems where cold switching techniques are often used. Where higher power levels are involved, switch no. 1 is more suitable.

## Note': Life Expectancy

The life of a reed relay depends upon the switch load and end of life criteria. For example, for an 'end of life' contact resistance specification of $1 \Omega$, switching low loads ( 10 V at 10 mA resistive) or when 'cold' switching, typical life is approx $1 \times 10^{9} \mathrm{ops}$. At the maximum load (resistive), typical life is $1 \times 10^{7} \mathrm{ops}$. In the event of abusive conditions, e.g. high currents due to capacitive inrushes, this figure reduces considerably. Pickering will be pleased to perform life testing with any particular load condition.
Operating Voltages

| Coil voltage - nominal | Must operate voltage - maximum at $\mathbf{2 5 ^ { \circ }} \mathbf{C}$ | Must release voltage - minimum at $\mathbf{2 5}{ }^{\circ} \mathrm{C}$ |
| :---: | :---: | :---: |
| 3 V | 2.25 V | 0.3 V |
| 5 V | 3.75 V | 0.5 V |
| 12 V | 9 V | 1.2 V |
| 24 V | 18 V | 2.4 V |

## Environmental Specification/Mechanical Characteristics

In the table below, the upper temperature limit can be extended to $+125^{\circ} \mathrm{C}$ if the coil drive voltage is increased to accommodate the resistance/temperature coefficient of the copper coil winding. This is approximately $0.4 \%$ per ${ }^{\circ} \mathrm{C}$. This means that at $125^{\circ} \mathrm{C}$ the coil drive voltage will need to be increased by approximately $40 \times 0.4=16 \%$ to maintain the required magnetic drive level. Please contact sales@pickeringrelay.com for assistance.

| Operating Temperature Range | $-20^{\circ} \mathrm{C}$ to $+85^{\circ} \mathrm{C}$ |
| :---: | :---: |
| Storage Temperature Range | $-35^{\circ} \mathrm{C}$ to $+100^{\circ} \mathrm{C}$ |
| Shock Resistance | 50 g |
| Vibration Resistance $(10-2000 \mathrm{~Hz})$ | 20 g |
| Soldering Temperature (max) $(10 \mathrm{~s}$ max) | $270^{\circ} \mathrm{C}$ |
| Washability (Proper drying process is recommended) | Fully Sealed |

Dry Relay: Series 101 Coil data and type numbers

| Device Type | Type Number | Coil <br> (V) | Coil resistance | Max. contact resistance (initial) | Insulation resistance (minimum) |  | Capacitance (typical) (see Note²) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Switch to coil | Across switch | Closed switch to coil | Across open switch |
| 1 Form A Switch No. 1 <br> (*Note 15 W for 3 V coil) Package Type 1 | 101-1-A-3/1D * | 3 | $800 \Omega$ | $0.15 \Omega$ | $10^{12} \Omega$ | $10^{12} \Omega$ | 2.5 pF | 0.1 pF |
|  | 101-1-A-5/1D | 5 | $1600 \Omega$ |  |  |  |  |  |
|  | 101-1-A-12/1D | 12 | $6000 \Omega$ |  |  |  |  |  |
|  | 101-1-A-24/1D | 24 | 6000 ת |  |  |  |  |  |
| 1 Form A Switch No. 2 Package Type 1 | 101-1-A-3/2D | 3 | $1600 \Omega$ | $0.12 \Omega$ | $10^{12} \Omega$ | $10^{12} \Omega$ | 2.5 pF | 0.1 pF |
|  | 101-1-A-5/2D | 5 | $1600 \Omega$ |  |  |  |  |  |
|  | 101-1-A-12/2D | 12 | $6000 \Omega$ |  |  |  |  |  |
|  | 101-1-A-24/2D | 24 | $6000 \Omega$ |  |  |  |  |  |
| 1 Form A <br> HV Switch No. 4 <br> Package Type 1 | 101-1-A-5/4D | 5 | $1600 \Omega$ | $0.15 \Omega$ | $10^{12} \Omega$ | $10^{12} \Omega$ | 2.5 pF | 0.1 pF |
|  | 101-1-A-12/4D | 12 | $6000 \Omega$ |  |  |  |  |  |
|  | 101-1-A-24/4D | 24 | $6000 \Omega$ |  |  |  |  |  |
| 1 Form B, Switch No. 1 <br> (*Note 15 W for 5 V coil) Package Type 2 | 101-1-B-5/1D * | 5 | $3000 \Omega$ | $0.15 \Omega$ | $10^{12} \Omega$ | $10^{12} \Omega$ | 2.5 pF | 0.1 pF |
|  | 101-1-B-12/1D | 12 | $6000 \Omega$ |  |  |  |  |  |
|  | 101-1-B-24/1D | 24 | $6000 \Omega$ |  |  |  |  |  |
| 1 Form B Switch No. 2 Package Type 2 | 101-1-B-5/2D | 5 | $3000 \Omega$ | $0.15 \Omega$ | $10^{12} \Omega$ | $10^{12} \Omega$ | 2.5 pF | 0.1 pF |
|  | 101-1-B-12/2D | 12 | $6000 \Omega$ |  |  |  |  |  |
|  | 101-1-B-24/2D | 24 | $6000 \Omega$ |  |  |  |  |  |
| 1 Form C Switch No. 3 Package Type 3 | 101-1-C-3/3D | 3 | $700 \Omega$ | $0.20 \Omega$ | $10^{12} \Omega$ | $10^{10} \Omega$ | See Note ${ }^{3}$ | See Note ${ }^{3}$ |
|  | 101-1-C-5/3D | 5 | $1600 \Omega$ |  |  |  |  |  |
|  | 101-1-C-12/3D | 12 | $6000 \Omega$ |  |  |  |  |  |
|  | 101-1-C-24/3D | 24 | $6000 \Omega$ |  |  |  |  |  |
| 2 Form A, Switch No. 1 <br> (*Note 15 W for 5 V coil) Package Type 4 | 101-2-A-5/1D * | 5 | $1000 \Omega$ | $0.17 \Omega$ | $10^{12} \Omega$ | $10^{12} \Omega$ | See <br> Note ${ }^{3}$ | See <br> Note ${ }^{3}$ |
|  | 101-2-A-12/1D | 12 | $3000 \Omega$ |  |  |  |  |  |
|  | 101-2-A-24/1D | 24 | $6000 \Omega$ |  |  |  |  |  |
| 2 Form A Switch No. 2 Package Type 4 | 101-2-A-3/2D | 3 | $1000 \Omega$ | $0.15 \Omega$ | $10^{12} \Omega$ | $10^{12} \Omega$ | See Note ${ }^{3}$ | See Note ${ }^{3}$ |
|  | 101-2-A-5/2D | 5 | $1000 \Omega$ |  |  |  |  |  |
|  | 101-2-A-12/2D | 12 | $3000 \Omega$ |  |  |  |  |  |
|  | 101-2-A-24/2D | 24 | $6000 \Omega$ |  |  |  |  |  |
| 1 Form A, Switch No. 2 (Special Extra Sensitive Version) Package Type 1 | 101-1-A-5/17D | 5 | $3000 \Omega$ | $0.12 \Omega$ | $10^{12} \Omega$ | $10^{12} \Omega$ | 2.5 pF | 0.1 pF |

When an internal diode is required, the suffix $D$ is added to the part number as shown in the table.

## Note ${ }^{2}$ : Capacitance across open switch

The capacitance across the open switch was measured with other connections guarded.

## Note ${ }^{3}$ : Capacitance values

The value will depend upon on the mode of connection/guarding of unused terminals. Please contact technical sales for details.

## Mercury Reed Relays

With the exception of the position insensitive type, mercury relays should be mounted vertically with pin 1 uppermost.

Mercury Reed: Series 101 switch ratings - contact ratings for each switch type

| Switch <br> No | Switch <br> form | Power <br> rating | Max. <br> switch <br> current | Max. <br> carry <br> current | Max. <br> switching <br> volts | Life <br> expectancy <br> ops typical <br> (see Note $\left.{ }^{1}\right)$ | Operate <br> time inc <br> bounce <br> (max) | Release <br> time | Special <br> features |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | A | 50 W | 2 A | 3 A | 500 | $10^{8}$ | 1.75 ms | 1.75 ms | Standard mercury |
| 8 | A | 50 W | 2 A | 3 A | 500 | $10^{8}$ | 1.75 ms | 1.75 ms | Position insensitive |

Note': Life Expectancy
The life of a reed relay depends upon the switch load and end of life criteria. For example, for an 'end of life' contact resistance specification of $1 \Omega$, switching low loads ( 10 V at 10 mA resistive) or when 'cold' switching, typical life is approx $1 \times 10^{9} \mathrm{ops}$. At the maximum load (resistive), typical life is $1 \times 10^{7} \mathrm{ops}$. In the event of abusive conditions, e.g. high currents due to capacitive inrushes, this figure reduces considerably. Pickering will be pleased to perform life testing with any particular load condition.

Mercury Relay: Series 101 Coil data and type numbers

| Device Type | Type Number | Coil <br> (V) | Coil resistance | Max. contact resistance (initial) | Insulation resistance (minimum) |  | Capacitance (typical) (see Note ${ }^{2}$ ) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Switch to coil | Across switch | Closed switch to coil | Across open switch |
| 1 Form A | 101-1-A-5/6D | 5 | $375 \Omega$ | $0.075 \Omega$ | $10^{12} \Omega$ | $10^{11} \Omega$ | 4.5 pF | 0.08 pF |
| Switch No. 6 | 101-1-A-12/6D | 12 | $1000 \Omega$ |  |  |  |  |  |
| Package Type 1 | 101-1-A-24/6D | 24 | $3000 \Omega$ |  |  |  |  |  |
| 1 Form A, Switch No. 8 (Position insensitive) Package Type 1 | 101-1-A-5/8D | 5 | $375 \Omega$ | $0.100 \Omega$ | $10^{12} \Omega$ | $10^{11} \Omega$ | 4.5 pF | 0.08 pF |
|  | 101-1-A-12/8D | 12 | $1000 \Omega$ |  |  |  |  |  |
|  | 101-1-A-24/8D | 24 | $3000 \Omega$ |  |  |  |  |  |
| 2 Form A Switch No. 6 Package Type 4 | 101-2-A-5/6D | 5 | $150 \Omega$ | $0.100 \Omega$ | $10^{12} \Omega$ | $10^{11} \Omega$ | See <br> Note ${ }^{3}$ | See <br> Note ${ }^{3}$ |
|  | 101-2-A-12/6D | 12 | $650 \Omega$ |  |  |  |  |  |
|  | 101-2-A-24/6D | 24 | $2000 \Omega$ |  |  |  |  |  |

When an internal diode is required, the suffix $D$ is added to the part number as shown in the table.

## Note ${ }^{2}$ : Capacitance across open switch

The capacitance across the open switch was measured with other connections guarded.

## Note ${ }^{3}$ : Capacitance values

The value will depend upon on the mode of connection/guarding of unused terminals. Please contact technical sales for details.

The technical information shown in this data sheet could contain inaccuracies or typographical errors. This information may be periodically changed or updated and these changes will be included in future versions of this data sheet.

For different values, latest specifications and product details, please contact you local Pickering sales office.
For FREE evaluation samples go to: pickeringrelay.com/samples

Pin Configuration, Weights and Dimensional Data (dimensions in inches, millimeters in brackets)


Important: Where the optional internal diode is fitted or for all Form B types, the correct coil polarity must be observed, as shown by the + symbol on the schematics.

## Similar Relays Comparison

If the Series 101 is unsuitable for your application, Pickering also manufactures another series of reed relays with similar characteristics, but in different package sizes.

| Series Name | 100-1-A |  |  |  | 100-1-B | 100-1-C | 100-2-A |  | 101-1-A |  |  |  | 101-1-B | 101-1-C | 101-2-A |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Physical Outline |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{gathered} \mathrm{mm} \\ \text { (inches) } \end{gathered}$ | 10.2 (0.40) |  |  |  | $\begin{gathered} 10.2 \\ (0.40) \end{gathered}$ | $\begin{gathered} 10.2 \\ (0.40) \end{gathered}$ | 10.2 (0.40) |  | 7.4 (0.29) |  |  |  | 7.4 (0.29) | 7.4 (0.29) | 7.4 (0.29) |  |  |
|  | 24.1 (0.95) |  |  |  | $\begin{gathered} 24.1 \\ (0.95) \end{gathered}$ | $\begin{gathered} 24.1 \\ (0.95) \end{gathered}$ | 24.1 (0.95) |  | 20.1 (0.79) |  |  |  | $\begin{gathered} 20.1 \\ (0.79) \end{gathered}$ | $\begin{gathered} 20.1 \\ (0.79) \end{gathered}$ | 20.1 (0.79) |  |  |
|  | 12.7 (0.50) |  |  |  | $\begin{gathered} 15.2 \\ (0.60) \end{gathered}$ | $\begin{gathered} 12.7 \\ (0.50) \end{gathered}$ | 15.2 (0.60) |  | 9.4 (0.37) |  |  |  | $\begin{gathered} 12.5 \\ (0.49) \end{gathered}$ | 9.4 (0.37) | 12.5 (0.49) |  |  |
| Package Volume ( $\mathrm{mm}^{3}$ ) | 3122 |  |  |  | 3737 | 3122 | 3737 |  | $1$$1399$ |  |  |  | $\begin{gathered} 2 \\ 1860 \end{gathered}$ | (3) <br> 1399 | $\begin{gathered} 4 \\ 1860 \end{gathered}$ |  |  |
| Typical Weights (g) | 7.07 |  |  |  | 8.82 | 6.65 | 8.89 |  | 2.92 |  |  |  | 3.34 | 3.03 | 3.45 |  |  |
| Contact Configuration | $\begin{gathered} 1-\mathrm{A} \\ \text { (SPST) } \end{gathered}$ |  |  |  | $\begin{gathered} 1-\mathrm{B} \\ \text { (SPNC) } \end{gathered}$ | $\begin{gathered} \text { 1-C } \\ \text { (SPDT) } \end{gathered}$ | $\begin{gathered} \text { 2-A } \\ \text { (DPST) } \end{gathered}$ |  | $\begin{gathered} \text { 1-A } \\ (\mathrm{SPST}) \end{gathered}$ |  |  |  | $\begin{gathered} 1-\mathrm{B} \\ \text { (SPNC) } \end{gathered}$ | $\begin{gathered} \text { 1-C } \\ \text { (SPDT) } \end{gathered}$ | $\begin{gathered} \text { 2-A } \\ (\text { DPST) } \end{gathered}$ |  |  |
| Reed Switch Type | Dry | Dry | Dry | Mercury Wetted | Dry | Dry | Dry | Mercury <br> Wetted | Dry | Dry | Dry | Mercury Wetted | Dry | Dry | Dry | Dry | Mercury <br> Wetted |
| Stand-off Voltage (V) | - | - | 1000 | - | - | - | - |  | - | - | 500 | - | - | - | - | - |  |
| Switching Voltage <br> (V) | 200 | 200 | 500 | 500 | 200 | 200 | 200 | 500 | 200 | 200 | 400 | 500 | 200 | 200 | 200 | 200 | 500 |
| Switching Current <br> (A) | 1.0 | 0.5 | 0.5 | 2 | $\begin{aligned} & \text { 1D: } 1.0 \\ & \text { 2D: } 0.5 \end{aligned}$ | 0.25 | $\begin{aligned} & \text { 1D: } 1.0 \\ & \text { 2D: } 0.5 \end{aligned}$ | 2 | 1.0 | 0.5 | 0.5 | 2 | $\begin{aligned} & 1 \mathrm{D}: 1.0 \\ & \text { 2D: } 0.5 \end{aligned}$ | 0.25 | 1.0 | 0.5 | 2 |
| Carry Current <br> (A) | 1.2 | 1.2 | 1.2 | 3 | 1.2 | 1.2 | 1.2 | 3 | 1.2 | 1.2 | 1.2 | 3 | 1.2 | 1.2 | 1.2 | 1.2 | 3 |
| Switch Power <br> (W) | $\begin{gathered} 20 \\ (15) \end{gathered}$ | 10 | 10 | 50 | $\begin{array}{\|c\|} \hline \text { 1D: } 20(15) \\ 2 D: 10 \end{array}$ | 3 | $\begin{array}{\|c\|} \hline \text { 1D: } 20(15) \\ 2 D: 10 \end{array}$ | 50 | $\begin{gathered} 20 \\ (15) \end{gathered}$ | 10 | 10 | 50 | $\begin{gathered} \text { 1D: } 20(15) \\ 2 D: 10 \end{gathered}$ | 3 | $\begin{gathered} 20 \\ (15) \end{gathered}$ | 10 | 50 |

## Reed Relay Selection Tool

Because Pickering offer the largest range of high-quality reed relays, sometimes it can be difficult to find the right reed relay you require. That is why we created the Reed Relay Selector, this tool will help you narrow down our offering to get you the correct reed relay for your application. To try the tool today go to: pickeringrelay.com/reed-relay-selector-tool

## Standard Build Options

The Series 101 Reed Relays are available with a number of standard build options to tailor them to your specific application. These options are detailed in the table below. If you decide to go ahead and specify one, or more, of these options you will be allocated a unique part number suffix.

| Mechanical Build Options | Electrical Build Options |
| :---: | :---: |
| Special pin configurations or pin lengths | Different coil resistance |
| Special print with customer's own part number or logo | Operate or de-operate time |
| Custom packaging possibility | Pulse capability |
|  | Enhanced specifications |
|  | Non-standard coil voltages and resistance figures |
|  | Special Life testing under customer's specific load <br> conditions |
|  | Specific environmental requirements |
|  | Controlled thermal EMF |

## Customization

If your specific requirements are not met by standard relay, or any of the standard build options, please speak to us to discuss producing a customized reed relay to service your specific application: pickeringrelay.com/contact

## 3D Models

Interactive 3D models of the complete range of Pickering relay products in STEP, IGS and SLDPRT formats can be downloaded from the website: pickeringrelay.com/3d-models


## Help

If you need any technical advice or other help, please do not hesitate to contact our Technical Sales Department. We will
always be pleased to discuss Pickering relays with you. email: techsales@pickeringrelay.com

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For a full list of agents, distributors and representatives visit: pickeringrelay.com/agents


## 10 Key Benefits of Pickering Reed Relays

| Key Benefit | Pickering Reed Relays | Typical Industry Reed Relays |  |
| :---: | :---: | :---: | :---: |
| 1 Instrumentation Grade Reed Switches | Instrumentation Grade Reed Switches with vacuum sputtered Ruthenium plating to ensure stable, long life up to $5 \times 10$ E9 operations. | Often low grade Reed Switches with electroplated Rhodium plating resulting in higher, less stable contact resistance. | $\bigcirc$ |
| 2 <br> Formerless Coil Construction | Formerless coil construction increases the coil winding volume, maximizing magnetic efficiency, allowing the use of less sensitive reed switches resulting in optimal switching action and extended lifetime at operational extremes. | Use of bobbins decreases the coil winding volume, resulting in having less magnetic drive and a need to use more sensitive reed switches which are inherently less stable with greatly reduced restoring forces. |  |
| Magnetic Screening | Mu-metal magnetic screening (either external or internal), enables ultra-high PCB side-by-side packing densities with minimal magnetic interaction, saving significant cost and space. Pickering Mu-Metal magnetic screen - interaction approx. 5\% | Lower cost reed relays have minimal or no magnetic screening, resulting in magnetic interaction issues causing changes in operating and release voltages, timing and contact resistance, causing switches to not operate at their nominal voltages. Typical industry screen - interaction approx. 30\% | X-Ray of Pickering mu-metal magnetic screen <br> X-Ray of typical industry magnetic screen |
| 4 <br> SoftCenter ${ }^{\text {TM }}$ <br> Technology | SoftCenter ${ }^{\text {TM }}$ technology, provides maximum cushioned protection of the reed switch, minimising internal lifetime stresses and extending the working life and contact stability. | Rigid hard moulded reed relays result in significant stresses to the glass reed switch which can cause the switch blades to deflect or misalign leading to changes in the operating characteristics, contact resistance stability and operating lifetime. |  |
| 5 <br> 100\% Dynamic Testing | $100 \%$ testing for all operating parameters including dynamic contact wave-shape analysis with full data scrutiny to maintain consistency. | Simple dc testing or just batch testing which may result in non-operational devices being supplied. | Dynamic Contact Resistance Test |
| (6) 100\% Inspection at Every Stage of Manufacturing | Inspection at every stage of manufacturing maintaining high levels of quality. | Often limited batch inspection. |  |
| 7 <br> 100\% Thermal Cycling | Stress testing of the manufacturing processes, from $-20^{\circ} \mathrm{C}$ to $+85^{\circ} \mathrm{C}$ to $-20^{\circ} \mathrm{C}$, repeated 3 times. | Rarely included resulting in field failures. |  |
| 8 <br> Flexible Manufacturing Process | Flexible manufacturing processes allow quick-turn manufacturing of small batches. | Mass production: Usually large batch sizes and with no quick-turn manufacturing. |  |
| 9 <br> Custom Reed Relays | Our reed relays can be customized easily, e.g. special pin configurations, enhanced specifications, non-standard coil or resistance figures, special life testing, low capacitance, and more. | Limited ability to customize. |  |
| Product Longevity | Pickering are committed to product longevity; our reed relays are manufactured and supported for more than 25 years from introduction, typically much longer. | Most other manufacturers discontinue parts when they reach a low sales threshold; costing purchasing and R\&D a great deal of unnecessary time and money to redesign and maintain supply. |  |

